

Consolidated profit and loss account

For the year ended 31 December 2002

| | notes | Before Exceptional Items £000 | Exceptional Items (note 4) £000 | 2002 £000 | 2001 (As restated note 21) £000 |
|---|-------|--|--|--------------|--|
| Turnover | 2 | 283,442 | - | 283,442 | 322,853 |
| Operating profit before goodwill amortisation | | 37,255 | (6,454) | 30,801 | 38,091 |
| Goodwill amortisation | | (10,992) | - | (10,992) | (9,959) |
| Goodwill impairment | | - | - | - | (4,288) |
| | | (10,992) | - | (10,992) | (14,247) |
| Operating Profit | | 26,263 | (6,454) | 19,809 | 23,844 |
| Loss on disposal of subsidiary undertaking | 4 | - | (525) | (525) | (838) |
| Profit on ordinary activities before interest | | 26,263 | (6,979) | 19,284 | 23,006 |
| Interest | 5 | (7,200) | - | (7,200) | (7,977) |
| Profit on ordinary activities before tax | | 19,063 | (6,979) | 12,084 | 15,029 |
| Tax on profit on ordinary activities | 9 | (9,167) | 1,909 | (7,258) | (9,838) |
| Profit on ordinary activities after tax | | 9,896 | (5,070) | 4,826 | 5,191 |
| Minority interests - equity | 23 | | | (59) | (96) |
| Profit for the year attributable to the shareholders | | | | 4,767 | 5,095 |
| Equity dividends paid and proposed | 11 | | | (9,692) | (10,184) |
| Loss for the year | | | | (4,925) | (5,089) |
| Earnings per share (basic) | 12 | | | 3.74p | 4.07p |
| Earnings per share (diluted) | 12 | | | 3.74p | 4.03p |
| Adjusted basic earnings per share | 12 | | | 16.36p | 16.12p |

A note on historical cost profits and losses has not been included as part of these accounts as the results as disclosed in the profit and loss account are prepared on an unmodified historical cost basis.

All results are derived from continuing operations.

Consolidated statement of total recognised gains and losses

For the year ended 31 December 2002

| | notes | 2002 £000 | 2001 (As restated note 21) £000 |
|---|-------|--------------|--|
| Profit for the financial year | | 4,767 | 5,095 |
| Currency translation differences on foreign currency net investments and borrowings | 25 | (3,809) | 17 |
| Total gains and losses recognised in the year | | 958 | 5,112 |
| Prior year adjustment (note 21) | | (353) | - |
| Total gains and losses recognised since last annual report | | 605 | 5,112 |

Consolidated cash flow statement

For the year ended 31 December 2002

| | notes | £000 | 2002 £000 | 2001 £000 |
|--|-------|----------|--------------|--------------|
| Cash inflow from operating activities | 28 | | 46,510 | 41,076 |
| Returns on investments and servicing of finance | | | | |
| Interest received | | 1,010 | | 1,804 |
| Interest paid | | (7,494) | | (8,375) |
| Interest elements of finance lease rental payments | | (8) | | (10) |
| | | | (6,492) | (6,581) |
| Taxation | | | (1,667) | (11,145) |
| Capital expenditure | | | | |
| Purchase of tangible fixed assets | | (5,037) | | (15,778) |
| Sale of tangible fixed assets | | 2,914 | | 289 |
| | | | (2,123) | (15,489) |
| Acquisitions and disposals | | | | |
| Purchase of subsidiary undertakings | 30 | (3,232) | | (59,332) |
| Purchase of businesses | 31 | (815) | | (130) |
| Purchase of fixed asset investment | 15 | (679) | | - |
| Disposal of subsidiary undertakings and businesses | | 150 | | 200 |
| | | | (4,576) | (59,262) |
| Equity dividends paid | | | (9,674) | (9,825) |
| Cash inflow/(outflow) before financing | | | 21,978 | (61,226) |
| Financing | | | | |
| Issue of ordinary share capital | | - | | 54,503 |
| Issue costs | | - | | (624) |
| Exercise of share options | | 806 | | 602 |
| Investment in own shares | | - | | (1,400) |
| Increase in amounts borrowed | | 49,185 | | 117,595 |
| Repayment of amounts borrowed | | (68,983) | | (109,202) |
| Capital element of finance lease rental payments | | (35) | | (20) |
| | | | (19,027) | 61,454 |
| Increase in cash in the year | 29 | | 2,951 | 228 |
| Reconciliation of net cash flow to movement in net debt | | | | |
| Increase in cash in the year | | | 2,951 | 228 |
| Cash outflow/(inflow) from decrease/(increase) in debt financing | | | 19,798 | (8,393) |
| Change in net debt resulting from cash flows | | | 22,749 | (8,165) |
| Translation differences | | | 554 | 714 |
| Movement in net debt in the year | | | 23,303 | (7,451) |
| Net debt at 1 January | 29 | | (118,832) | (111,381) |
| Net debt at 31 December | 29 | | (95,529) | (118,832) |